

# Warburg Pincus to Make Major Investment in Universal Services of America

**New York, NY and Santa Ana, CA July 14, 2015** –Warburg Pincus, a leading global private equity firm focused on growth investing, today announced it has entered into a definitive agreement to make a major investment in Universal Services of America ("Universal" or "Company"), a leading security service company, alongside company management and Partners Group, its current financial partner. Terms of the transaction were not disclosed. The transaction is subject to customary closing conditions, including receipt of regulatory and third-party consents.

Employing more than 44,000 uniformed security officers operating out of 100+ locations nationwide, Universal is the fastest growing security services company in the industry. The company provides an innovative mix of traditional security services with cutting edge systems and technology servicing a broad and diverse customer set.

"We are excited to have Warburg Pincus as our team's new incoming partner. Our team is impressed by Warburg Pincus' clear track record of success and we have been very impressed by the team's grasp of our business and what it takes to win in the security services industry. Warburg Pincus' investment will enable us to continue to expand into new markets, make strategic acquisitions, and grow our scale," said Mr. Steve Jones, Chief Executive Officer, Universal Services of America. "We would also like to thank Partners Group for its support during the past six years, first as an investor in our corporate debt and later as a major shareholder, as it helped build Universal into the industry leader that it is today."

"Universal is the fastest growing player in the U.S. security services market. We are excited to be partnered with Steve and his management team. We anticipate the Company's continued growth in size and market share due to the strength of its brand and innovative approach to recruiting, hiring, and training," said Chandler Reedy, Managing Director at Warburg Pincus.

"We are very proud of what Partners Group and Universal have accomplished together and are confident that this success will continue well into the future," said Dave Layton, Managing Director and Head of Private Equity Americas at Partners Group.

Baird acted as financial advisor to Partners Group and Universal Services of America. Credit Suisse acted as financial advisor to Warburg Pincus.

###

## **About Warburg Pincus**

Warburg Pincus LLC is a leading global private equity firm focused on growth investing. The firm has more than \$35 billion in assets under management. The firm's active portfolio of more than 120 companies is highly diversified by stage, sector and geography. Warburg Pincus is an experienced partner to management teams seeking to build durable companies with sustainable value. Founded in 1966, Warburg Pincus has raised 14 private equity funds, which have invested more than \$50 billion in over 720 companies in more than 35 countries. The firm is headquartered in New York with offices in Amsterdam, Beijing, Frankfurt, Hong Kong, London, Luxembourg, Mauritius, Mumbai, San Francisco, São Paulo and Shanghai.

#### **About Partners Group**

Partners Group is a global private markets investment management firm with over EUR 37 billion (over USD 45 billion) in investment programs under management in private equity, private real estate, private infrastructure and private debt. The firm manages a broad range of customized portfolios for an international clientele of institutional investors. Partners Group is headquartered in Zug, Switzerland and has offices in San Francisco, Houston, New York, São Paulo, London, Guernsey, Paris, Luxembourg, Milan, Munich, Dubai, Mumbai, Singapore, Shanghai, Seoul, Tokyo and Sydney. The firm employs over 750 people and is listed on the SIX Swiss Exchange (symbol: PGHN) with a major ownership by its partners and employees.

#### **About Universal Services of America**

Founded in 1965, Universal Services of America combines an innovative mix of tradition with cutting edge systems and technology to keep pace with the ever-evolving needs of today's business environments. Universal employs hands-on, highly

experienced management teams and continuous training to deliver consistent, high quality security solutions. Universal has four unique divisions: Universal Protection Service; Universal Protection Security Systems; Universal Building Maintenance; and Universal Fire/Life Safety.

### **Media Relations Contacts**

Warburg Pincus Ed Trissel, Chief Communications Officer Phone: +1 212 878 9288 Email: ed.trissel@warburgpincus.com http://www.warburgpincus.com/

Partners Group Jenny Blinch, Vice President - Public Relations Phone: +41 41 784 65 26 Email: jenny.blinch@partnersgroup.com http://www.partnersgroup.com/en/

Universal Services of America Angela Burrell, Public Relations Manager Phone: +1 714 619 9744 Email: angela.burrell@universalpro.com http://www.universalpro.com/